

Columbia Yacht Club

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FOUNDED 1892

RICHARD W. COSBY, Commodore
GARY D. HOOPER, Vice Commodore
WILLIAM M. BARTZ, Rear Commodore

GEORGE F. BOWLER, Secretary
ROBERT A. SPERL, Treasurer

February 21, 2005

To Whom It May Concern:

I want to share with you a wonderful opportunity that we have discovered to save on your telecommunication expenses without any cost, risk or need for resources.

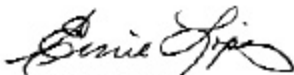
Columbia Yacht Club recently engaged Robert Sansome of Optimized Telecom Solutions to review our telecommunications expenditure and requirements. After our first contact, we simply provided Mr. Sansome with copies of our prior three months of bills for our local, long distance, internet and cellular services for review. Then, at no cost to ourselves, Mr. Sansome, having reviewed our bills and services with a number of different providers, presented us with a neatly summarized list of recommendations, which, on our approval, he would again at no cost to ourselves, oversee the implementation of.

Once the Yacht Club had approved the recommendations we were presented with (which incidentally generate shared savings in excess of 50% on our local and long distance bills and even greater for our cellular bills), Mr. Sansome saw the implementation of these recommendations went without a hitch and without any interruption to our service or negative impact to our business.

I would thoroughly recommend Mr. Sansome and Optimized Telecom Solutions to any business or organization looking to realize cost-free, risk-free and resource-free telecom savings. They kept us informed throughout the entire review and implementation process and saw that we remained in control of all Go/No-Go decisions.

Please feel free to contact me if you have any questions.

Sincerely,



Ernie Lopez
General Manager - Columbia Yacht Club
312-938-3625