

RES-TEK Inc.

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Fellow business owners:

I would like to recommend Robert Sansome of Optimized Telecom Solutions to all business owners wanting to reduce their operational telecom costs.

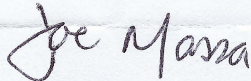
Most small to medium sized businesses like my own, have neither the time nor the appropriately skilled telecom resources to complete a detailed review of their current telecom spending let alone to negotiate the most competitive pricing for their specific telecom service requirements. Mr. Sansome and Optimized Telecom Solutions specialize in telecom expense reduction and their expertise in current telecom pricing and service provider negotiation can take this burden away from your business as it did for my business.

Optimized Telecom Solutions' business model is a contingency-based one, whereby their fees are funded from a portion of the money they save you by implementing their cost reducing recommendations, and of course the rest of the savings go straight to your bottom line without you having to lift a finger.

No savings, no fees, guaranteed, and it's great not to be asked for a dime until the documented savings generated are implemented and savings truly being realized.

In addition to the 42% in savings Mr. Sansome's recommendations have helped us achieve, Mr. Sansome has also helped us significantly reduce our administrative overhead in dealing with so many different service providers and their bills, and most importantly he has also proven reliably "there for us" to resolve any minor service or billing issues that have arisen.

Sincerely,



Joe Massa
Owner - Res-Tek
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